

The Leisure Sales Team



Amy Mencl- Vice President Leisure Sales

After over 10 years as Director Leisure Sales, Midwest & West, Amy was recently promoted to Vice President, Leisure Sales. She is now based in our Fort Lauderdale headquarters where she leads the team with her depth of industry knowledge, strong organizational skills and kind and supportive demeanor. Amy is a sports fanatic and especially enjoys watching her son and nephew compete.



Nina Schectman- Director of Leisure Sales & Training

Key Accounts: Classic Vacations, Delta Vacations, Pleasant Holidays, Island Destinations

Nina has been with the resort for over 25 years. Over the decades she has seen the hotel evolve into the amazing resort destination it is today. She currently works on sales and marketing strategies with select tour operator partners and is also responsible for call center training both internally and externally. A south Florida native, Nina is an avid fan of Broadway and devoted mom to her only child, Leo (the cat).



Karen Cargill- Director of Leisure Sales, On-Site

Key Accounts: Nassau Corporate Accounts, Priority Club, VIP industry guests

Karen began her career over 35 years ago at Britannia Beach Hotel (now The Beach at Atlantis). She is based in Paradise, supports sales initiatives, hosts site inspections and industry FAM trips from around the world, among other responsibilities. Karen is married and has four children (her husband and two of her sons also work at Atlantis) and recently became a proud "Grandi" for the 2nd time!



Melissa Alexander- Director of Leisure Sales

Key Accounts: Apple Leisure Group, Atlantis Ambassador Program lead

Melissa joined Atlantis after 2 decades of working for major tour operators and resorts the Caribbean. On the Leisure Sales team since 2005, she currently manages select tour operator relationships while also supporting the retail community through those partnerships. She leads our Ambassador certification and loyalty program. Her passion is conservation of wild spaces and species, most notably the ocean. During sea turtle nesting season in FLL, she volunteers her nights to rescue newborn sea turtles that can't find the ocean due to artificial light pollution.



Megan Prieto- Director of Leisure Sales, Southwest & Southeast

Key Accounts: American Express, Signature

With over 11 years in the Luxury Hotel Industry, Megan brings extensive knowledge of the luxury leisure market. She has developed and maintained key industry relationships and brings many years of experience in the travel industry segment. She is married and has two children and loves spending her free time with her family, cooking, baking, and traveling the world!

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Linda Schilling- Director of Leisure Sales, Midwest, California, NY, NJ, CT

Key Accounts: Ensemble, Virtuoso, Travelleaders

Linda brings an extensive knowledge of the luxury leisure market. Having represented Caribbean and Mexico resorts with a client base that has included North America, and Western Europe she brings long term industry relationships and market expertise to The Cove and The Reef. She manages key consortia partnerships- Virtuoso, Ensemble and Travelleaders. She is based in Manhattan.



Erica Valbuena- Director of Leisure Sales, International

With over 17 years of hospitality experience, Erica plays a significant role in the strategy and achievement of sales goals in the Latin America market. Erica first joined Atlantis in 2006 in Conference Planning and was promoted to Latin America Sales Manager in 2011, then to Director in 2015. Her role recently expanded to include all International Markets. Born and raised in Brazil, Erica is fluent in English, Portuguese, and Spanish. Erica enjoys traveling the world with her husband and daughter, discovering new cultures and life changing experiences.



Juliana Hoyos- Leisure Sales Manager, International

Originally from Colombia, Juliana is dedicated to expanding the International market for Atlantis through tradeshow, sales calls, webinars, and site inspections to travel agents. She started with the leisure sales team in 2013 as a coordinator and was quickly promoted in recognition of her analytical skills, attention to detail and passion for the resort. She loves a good cup of coffee and long walks with her husband and dogs, Waffles & Cosmo.



Estefany Camacho- Sales Manager, U.S. and Canada

Key Accounts: Flight Centre, Westjet Vacations, Air Canada Vacations

With 10 years of experience in the hospitality industry, she currently manages select tour operator accounts in the U.S. and wholesale and retail relationships in Canada. Born in New York raised in Colombia, Estefany fell in love with the travel industry at an early age. She enjoys a holistic lifestyle, traveling, good food and adventure. She loves being fur mom to Paco, a mischievous 90 lb. "puppy" she rescued in Miami.



Darrell Glass- Leisure Sales & Marketing Analyst

Rising the ranks from a reservations agent 20 years ago, Darrell has been an integral member of the leisure sales team for over 14 years. He provides ongoing analytical and logistical support to team directors and is responsible for reporting and communication for the wholesale segment. Darrell loves music, especially from the 80's and is a huge tennis fan. He is also a wonderful cook and an exceptional baker!

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Valentina Perez- Leisure Sales Coordinator, International Markets

With 10 years of experience in the hospitality industry, Valentina recently joined Atlantis to provide analytical and administrative support to the International Sales Directors and Managers. She has worked the front desk and reservations at various hotels and prior to her tenure at Atlantis, she supported the opening of a call center and training of call center agents for a luxury resort collection. She loves music, is very passionate about soccer and is obsessed with her beagle Yako.



Britney Neely – Leisure Sales Coordinator, U.S. Retail

Britney began her hospitality career 5 years ago as a front desk agent at Atlantis' Beach and Coral. She moved from Nassau to South Florida in 2016 and is the newest leisure sales team member. She has always had a passion for helping and working with people and is looking forward to using those talents to support the travel agent community in her new role. Britney loves R&B music and traveling. Her bucket list destination is Bali.

**The Atlantis Leisure Sales Team also directs the efforts of our
Sales Representatives in Latin America and the U.K.**